

WHY I EARNED THE CSCP

Frank Murphy, MS, CSCP
Supply Chain Program Coordinator
Thales Avionics, Piscataway, NJ

Why did you decide to pursue the APICS CSCP certification?

“After more than ten years since finishing my bachelor’s degree in psychology and after seven years making an earnest effort at building a career in demand generation, I finally decided to listen to my dad, a supply chain director for a leading global cosmetics company. My dad was studying for his CPIM when I was in diapers. By the time I graduated college and started working, he was the VP of Education for his APICS Chapter. My mom, after hearing that I had decided to take my dad’s advice and pursue my CSCP, remarked that, after my father started his involvement with APICS, our lives really turned around.

Here I was in my early 30’s, not even married for two years and purchasing a home with my wife. Even with all this going on, I decided to devote three months to studying supply chain science and applied theory—I pursued the CSCP certification for my family.”

How did you prepare for the APICS CSCP exam?

“An Instructor-led course through the APICS Tappan Zee Chapter, New York.”

What was your biggest takeaway from APICS CSCP training?

“The language. CSCP reveals a glossary of words which allow you to confidently communicate as a cross functional leader.”

Have you implemented a supply chain initiative at your organization as a result of your APICS CSCP training?

“While in another position at my previous employer, we were seeing a lot of errors all along the supply chain. Customers were receiving the wrong orders. Factory orders were packed incorrectly. Forecasts couldn’t be relied upon. Back orders had really begun to pile up due to other suboptimal conditions. Having access to the tenets of SCOR allowed me to begin to measure our performance. Once I could measure how effective a process was in its current condition, I could start making improvements.

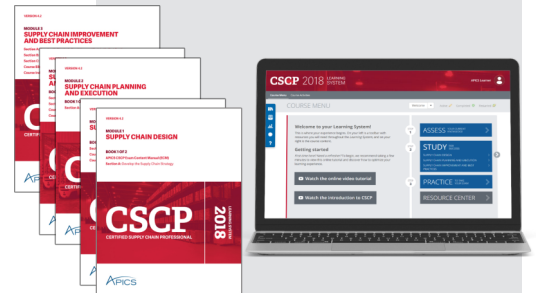
Because the company was expanding and finding it difficult to keep pace with demand, we began holding CPFR meetings with some of the most valuable downstream stakeholders in our network. We let them know that we identified some of the conditions preventing us from keeping up with demand and communicated our strategies to catch up to current requirements. Including them in the process really made positive impacts on the relationships we had with the people in our extended network.”

What are other benefits of APICS certification?

“Within a year of earning my CSCP, I’ve gotten a new job with active involvement in a truly global supply chain for a company with worldwide recognition in the aerospace industry. I’ll be traveling to France to meet with other supply chain professionals at my company’s central supply node. Members of my chapter are encouraging me to get more involved on the board of my APICS chapter and I’m looking forward to the unfolding journey that lies ahead. Overall, I’m so much happier at work and at home.”

APICS CSCP

The APICS Certified Supply Chain Professional (CSCP) program brings the entire value chain into perspective by providing a truly end-to-end view of the global supply chain. apics.org/cscp



APICS CSCP LEARNING SYSTEM

A professional development and certification exam prep program that provides a customized learning experience. Free demo at learn.apics.org/cscp/free-demo

APICS MEMBERSHIP

Network with operations management professionals around the globe and members-only savings on educational offerings, and certification programs. apics.org/membership.

CERTIFICATION

The APICS CSCP designation is earned by passing **ONE** comprehensive 4-hour exam consisting of 150 questions.

Eligibility applications must be completed at least two weeks prior to exam registration.

Visit apics.org/cscp for more details.